

1 **Minutes of the NATCCO MBI Board of Trustees Regular Meeting**

2 Executive Room, NATCCO Bldg.,  
3 Project 4, Quezon City  
4 January 28, 2019  
5 10:00am-3:00pm  
6

7 **Attendees:**

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9 Ms. Ellen Pastores - Chairperson  
10 Ms. Evelia Tizon - Vice-Chairperson  
11 Atty. Adolfo Ibanez - Member  
12 Mr. Jupiter Bonilla - Member  
13 Mr. Leonardo Banga - Member  
14 Mr. Angel Garcia Jr. - Member  
15 Mr. Romeo Magdaong - Member  
16 Ms. Minerva Tejada - Manager  
17 Ms. Zorahayda Cafirma - Treasurer  
18 Mr. Robert Abao - Auditor  
19 Ms. Mildred Cerezo - Board Secretary  
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21 **I. Call to Order**

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23 The meeting was called to order by Chairperson Pastores at 10:00 o'clock in the morning.  
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25 **II. Agenda**

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27 The agenda was presented, thereafter Vice-Chairperson Tizon moved for the approval  
28 which was seconded by Trustee Magdaong. Motion Approved.  
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- 30 i. Call to Order  
31 ii. Approval of the Agenda  
32 iii. Reading and Approval of Minutes of the Previous Meetings  
33 iv. 2019 NMBAI Plans and Budget  
34 v. Management Report  
35 vi. Treasurer's Report  
36 vii. Other Matter  
37 viii. Adjournment  
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39 **III. Reading and Approval of Minutes of December 10, 2018 BOT Meeting**

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41 Vice-Chairperson Tizon moved to dispense with the reading of minutes of December 10,  
42 2018 BOT meeting, seconded by Trustee Garcia. Motion Approved.  
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44 After reading and discussing all matters arising from the Minutes, Vice-Chairperson Tizon  
45 moved for the approval of the Minutes which was seconded by Trustee Bonilla. Motion  
46 Approved.  
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49 Updates on the resolutions were discussed.

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51 The Chairperson requested updates from Vice-Chair Tizon regarding the resolution  
52 prioritizing the 100% of enrolees for MICOOP.

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54 Vice-Chair Tizon relayed that negotiation is on-going.

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56 The Chairperson shared to the Board the potential risks in case the Insurance Commission  
57 will conduct inspection of MBAI regarding issuance of policy/certificate of members. NMBAI  
58 actually has no issue on issuance of certificate/policy since policies were issued to members  
59 through our partner coops, however, we could not guarantee that said policies/certificates  
60 were actually received by the members.

61

62 After the lengthy discussions, Trustee Magdaong made the motion to present to NATCCO  
63 Management the risk involved if this shall not be resolved immediately, also NMBAI need to  
64 comply with the IC rule on issuance of certificates/policies to members. The motion was  
65 seconded by Trustee Bonilla. Motion Approved.

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67 **Resolution No.1-2019 Series. Resolution, NMBAI to present to NATCCO Management**  
68 **the risk involved of not enrolling the 100% of members of MICOOP and NMBAI to**  
69 **comply with the IC regulatory on issuance of certificates/policies to members.**

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71 Trustee Bonilla suggested innovating marketing collaterals to invite more members.

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73 Business and matters arising:

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75 The Kaagapay Program was again presented and deliberated, it was agreed to rename it to  
76 as Referral Incentive Program, thereafter, Trustee Banga moved for the approval of the  
77 Referral Incentive Program, which was seconded by Trustee Bonilla.

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79 **Resolution No. 2-2019 Series. Resolution, approving the Referral Incentive Program of**  
80 **NMBAI.**

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82 The Management was reminded to consult for legal opinion about the contract of this  
83 program.

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85 After the discussion on how to reach the target on membership, the Chairperson mandated  
86 the Management to provide the board a report on marketing action plan showing  
87 segmentation of coops: micro, medium and then others coops outside of NATCCO.

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89 Also, the Board suggested to the Management the Kaya Payment platform to address the  
90 members need on receiving their benefits directly.

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#### 93 **IV. 2019 NMBAI Plans and Budget**

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95 President Tejada presented the 2019 Plans and Budget for the NMBAI. Discussion  
96 ensued.

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98 Thereafter, Trustee Bonilla moved for the approval of the 2019 Plans and Budget as  
99 presented, the motion was seconded severally. Motion Approved.

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**Resolution No. 3-2019 Series. Resolution, approving the 2019 Plans and Budget of the NATCCO MBAI.**

**V. Management Report**

President Tejada presented the Management Report.

After the presentation and discussion, moved to accept the report of the President, seconded by Vice-Chair Tizon. Motion Approved.

**VI. Treasurer's Report**

Treasurer Cafirma presented her report.

Thereafter, Trustee Banga moved for the acceptance the report presented, the motion was duly seconded by Vice-Chair Tizon. Motion Approved.

**VII. Schedule of Meetings**

- March 11 - 2<sup>nd</sup> Regular Meeting
- April 8 - Execom Meeting
- April 9 - MICOOP Forum
- May 27 (Pre-AGA) - Special BOT Meeting
- May 28 - Annual General Assembly

**VIII. Adjournment**

The meeting adjournment at 3:00 o'clock in the afternoon.

Prepared by:



Mildred C. Cerezo  
Board Secretary

Attested by:



Ellen R. Pastores  
President